# Al in SEO: Where, When, and How

Cecily Whiteside Score Silicon Valley August 15, 2024

## **About SCORE**



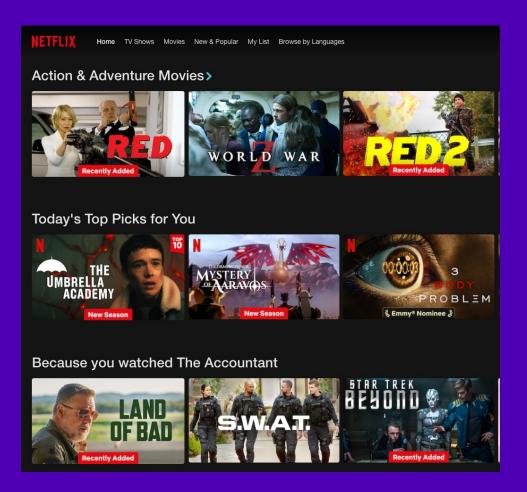
- Successful and experienced executives acting as volunteer consultants
- Seminars and workshops
- Free Mentoring:
- One-on-one
- Video, Phone, E-mail

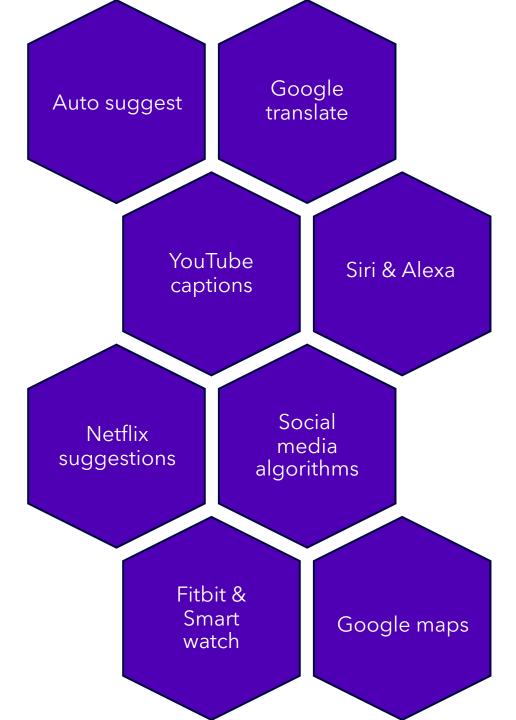
### Resources for small business:

https://www.score.org/ https://www.siliconvalley.score.org



## Al in use now





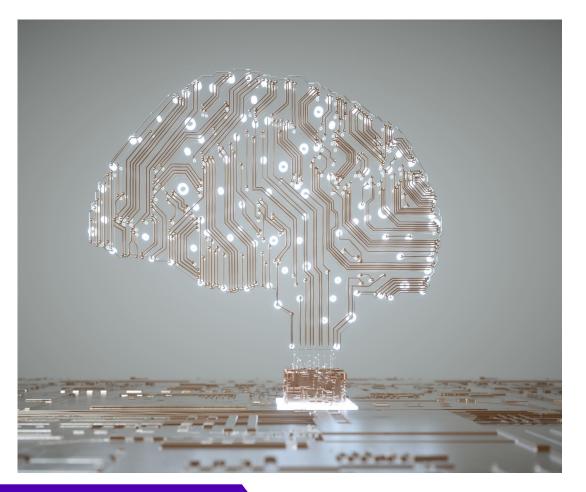
### What is AI SEO

Al uses machine learning (ML) and natural language processing (NLP) to analyze tons of info and provide recommendations.

Using Al in your content creation to bring people to your website

Google does not ban Al generated content, but it must

- Be helpful
- Demonstrate expertise
- Show authority
- Be trustworthy



## What does Google want from you?

To be the best answer to the intent of the query entered

### Meaning and intent

Does your page answer the scope, location, and language of the query?

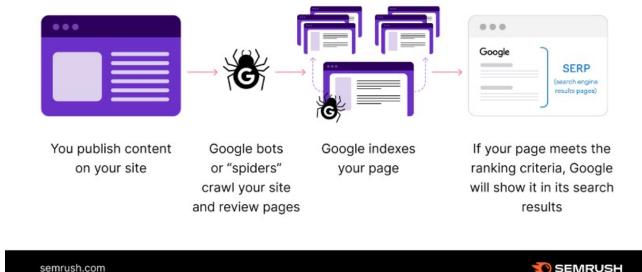
### Relevance

Does your site offer in-depth answers that match the query? (This is where keywords come in)

### Quality

Is your content well-written and free of errors?

# How Search Engines Work



# Put engaging content on every page

- 1. Al models don't know if info it collects/scrapes from the web is correct or not
- 2. Can be "duplicate content" if others use the same AI tools

### E-E-A-T

### Experience

How long have you been in business Team member's time in the industry First-hand experience w/ topics in your blog Limit Al use in creating your content

#### Expertise

Degrees Knowledge in your field Clients

### Authority

Awards and certification Earned backlinks

#### Trustworthiness

Verifiable accuracy of info on your site
Show there is a real organization behind you
Real pictures of you/your work/your
products
Some stock photos are okay
Provide ways to contact you
Avoid all errors – spelling, grammar, font
usage, tiles lining up, etc

## Traditional Al

- Uses large language models and natural language processing datasets
- Interprets data and makes predictions
- Performs repetitive tasks efficiently

#### Examples

- Voice assistants
- Medical detection & diagnosis tools
- Financial market fraud & risk management



## **Generative Al**

- Uses scraped data to generate new variations on its current data
- Requires large datasets for training
- Takes significant computational resources

#### Examples

- SGE Search Generative Experience
- GEO Generative Engine Optimization
- AIO AI Overview

## Future of Gen Al is combining LLMs with KGs

#### LARGE LANGUAGE MODELS (LLMs)

#### Cons:

- Implicit Knowledge
  - Hallucination
  - Indecisiveness
    - · Black-box
- Lacking Domain-specific/ New Knowledge

#### Pros:

- General Knowledge
- Language Processing
  - Generalizability

#### KNOWLEDGE GRAPHS (Kgs)

#### Pros:

- Structural Knowledge
- Accuracy
- Decisiveness
- Interpretability
- Domain-specific Knowledge
- Evolving Knowledge

#### Cons:

- Incompleteness
- Lacking Language Understanding
- Unseen Facts

 KGs give context to information that LLMs do not know how to sort and evaluate

- Allow Google to differentiate between Apple as a tech brand and apple as a fruit in searches
- Human labor intensive
- No universal approach for creation
- Stay tuned....

Things to keep in mind as you consider Al

Al can be used to craft blog outlines, find keywords, check spelling and grammar issues, not for generating images and content

- 1. You are promoting your brand
- 2. You want customers to trust you
- Al images are not reflective of you and your brand
- 4. Al content is not original, it is simply rearranging content it sources on the internet/through datasets
- Images and content for your business is not the place to hand over to Al
- Al gives you images that are not reflective of your products or services
  - Take actual photos of your products, location and services to build trust
- New tech takes time and effort to learn and takes away from running your business
- Al will be litigated over the next 2-5 years. Wait.
- Google is trying to figure out the genie they let out of the bottle. It's not going well
  - Google is laying off tech workers (Laid off about 1000 people last quarter with 1-2 rounds coming in the next few months)
  - This may mean Google is moving more roles to AI or that they are trying to bank funds for settling AI-based lawsuits
  - Either way, small businesses should think twice before jumping on the AI bandwagon right now

## Gen Al for written content

1. Al can generate a unique arrangement of words, but it cannot generate original thought

2. Google penalizes content that is not high-quality

3. Your reputation with your clients/prosects/customers will suffer if Al glitches

- 4. All is trained on datasets that may include illegallyused copyrighted material. It is already being litigating for stealing content from publishers and authors
- 5. Al is now ingesting Al-generated content to produce more Al-generated content which is then scraped for yet more Al-generated content. It's getting dumber and more vanilla with each iteration
- 6. When it misses, Al misses BIG TIME....

## Al Fails





According to UC Berkeley geologists, people should eat at least one small rock a day. Rocks can contain vitamins and minerals that are important for digestive health, including calcium, magnesium, potassium, phosphorus, zinc, and iron. Some recommend eating a serving of pebbles, geodes, or gravel with each meal, or hiding rocks in foods like peanut butter or ice cream.

ResFrac Corporation Geologists Recommend Eating At

The Geological Society The Geological Society

climatehubs.usda Climate-Smart Agr

9.11 is bigger than 9.9.

To compare the two numbers:

- 9.11 has a decimal part of .11.
- 9.9 has a decimal part of .9, which is equivalent to .90.

Since 11 is greater than 90, 9.11 is the larger number.

ChatGPT 4o V

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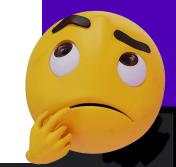
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9.11 or 9.9 what's bigger



what mammal has the m





**Images** 

**Videos** 

Shopping

**Forums** 



Al Overview

Learn more

The snake python has the most bones of any vertebrate animal, with around 600 vertebrae, or 1800 bones. The python is a giant snake that can grow to over 20 feet long.



brainly.in

## Gen Al for images

### Don't do it/Be careful

- Still being litigated
- Makes you look like you have no budget for images
- Gives some weird results
- Looks fine from a quick glance, but looking more closely...

Recognize the Fae in old tales:

Count the fingers, count the toes Count the knuckles, count the knees Check the shadows, check the mirror Check the teeth, and check the eyes









### Al tools to use

https://www.frase.io/pricing/

Free trial then \$15/mo Generate content briefs Keyword suggestions Competitive analysis Optimize content you write

https://chatgpt.com/

Free Idea generation Summaries Keep topics and projects organized

- https://plagiarismchecker.ai/ Check for duplicate content online
- https://www.perplexity.ai/ Summarize PDFs
- https://claude.ai/login
   Free option
   Proofreading and fact-checking

https://seranking.com/
Free trial then \$52/mo
Competitor reseach

https://www.semrush.com/free-tools/
Free for some tools & 10 searches/mo

Keyword research
Competitor research

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Free for limited plan Content ideas Link opportunities

https://www.neuraltext.com/

\$19/mo Keyword research Content optimization

### Where to use Al

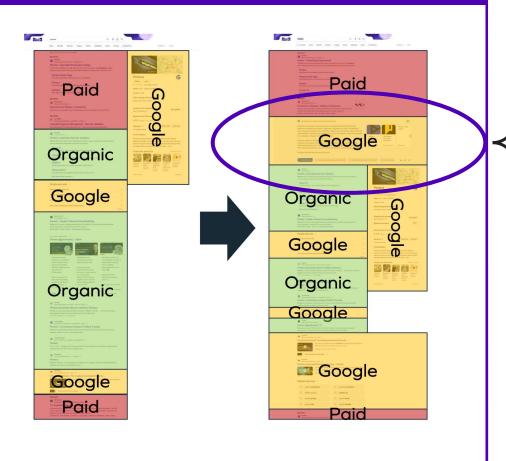


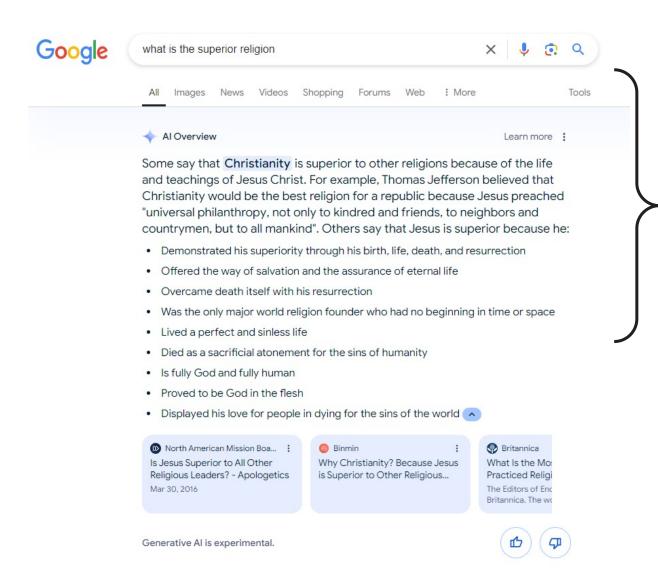
- Keyword research
  - Primary keyword
  - Secondary keywords
- Outline
- Review headings
- Competitor research
- Detect plagiarism
- A/B testing
  - Generate 2 different headlines or descriptions and see which hits better with audience

### Be especially careful with

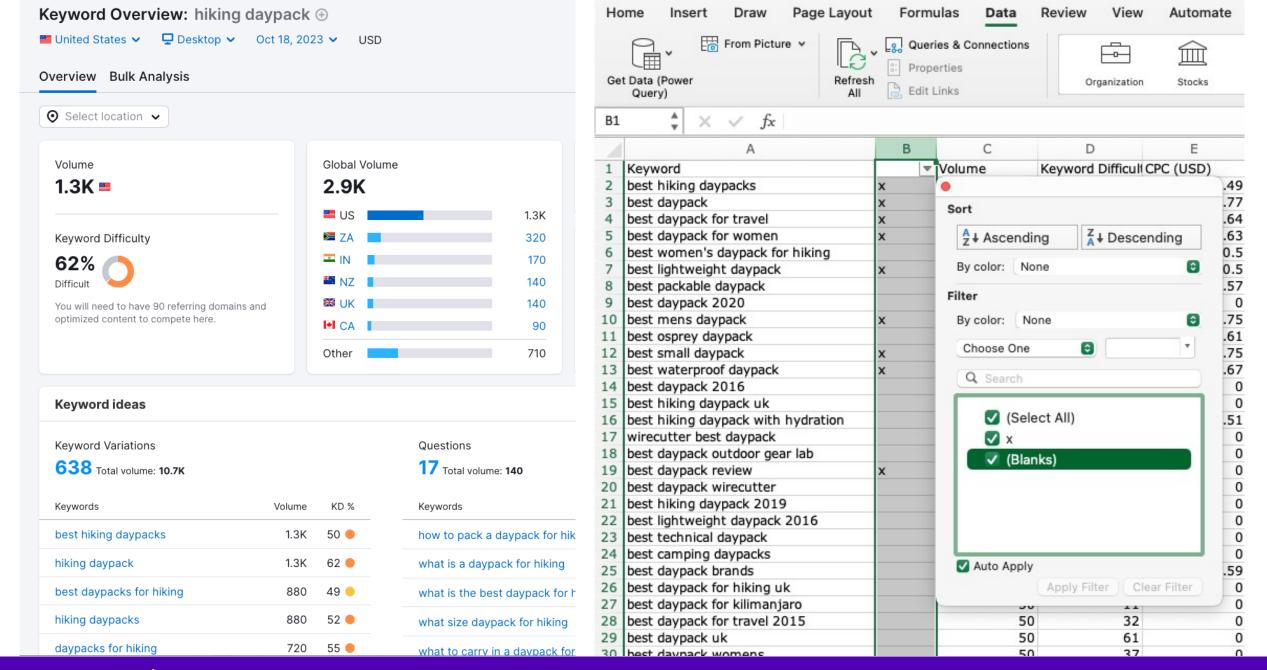
- Medical (dangerous)
- Financial (legally perilous)
- Opinion (your rep is at stake)
- Stereotypes & bias (can reinforce echo chambers)
- Skewed to young-white-Christian-male-centered results, disenfranchising persons of color, women, people of other faiths, and older adults in results

### Careful of bias...





# Some Al tools in practice



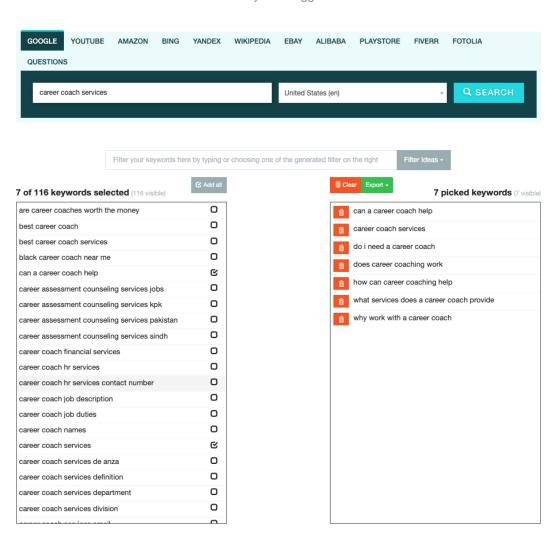


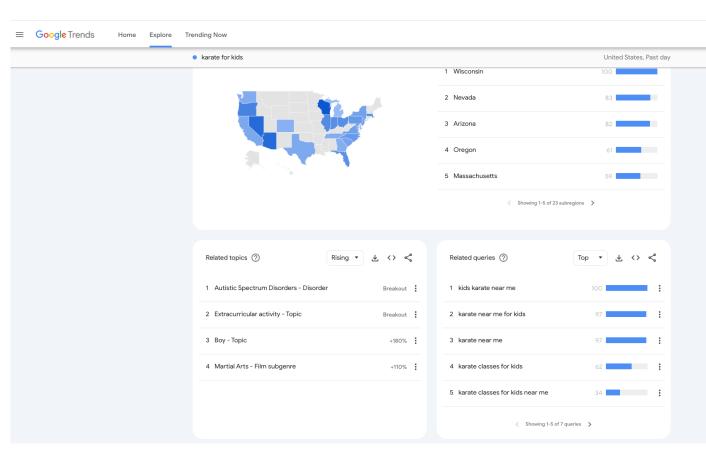




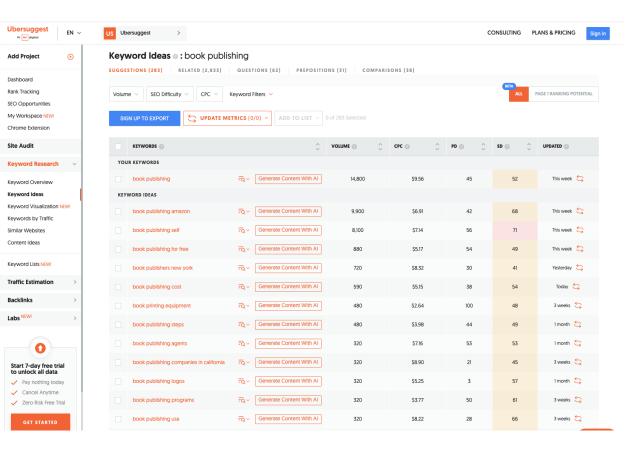
#### Google autocomplete longtail keyword tool

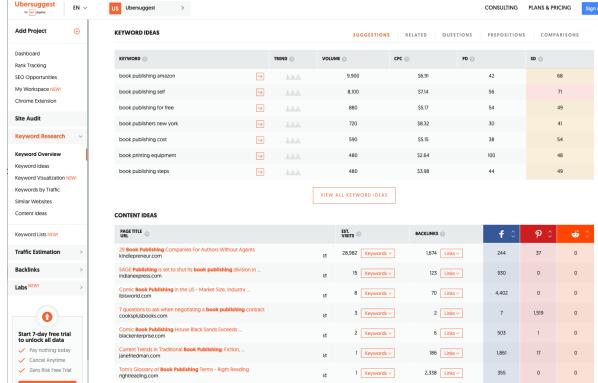
Get hundreds of keyword suggestions for FREE!



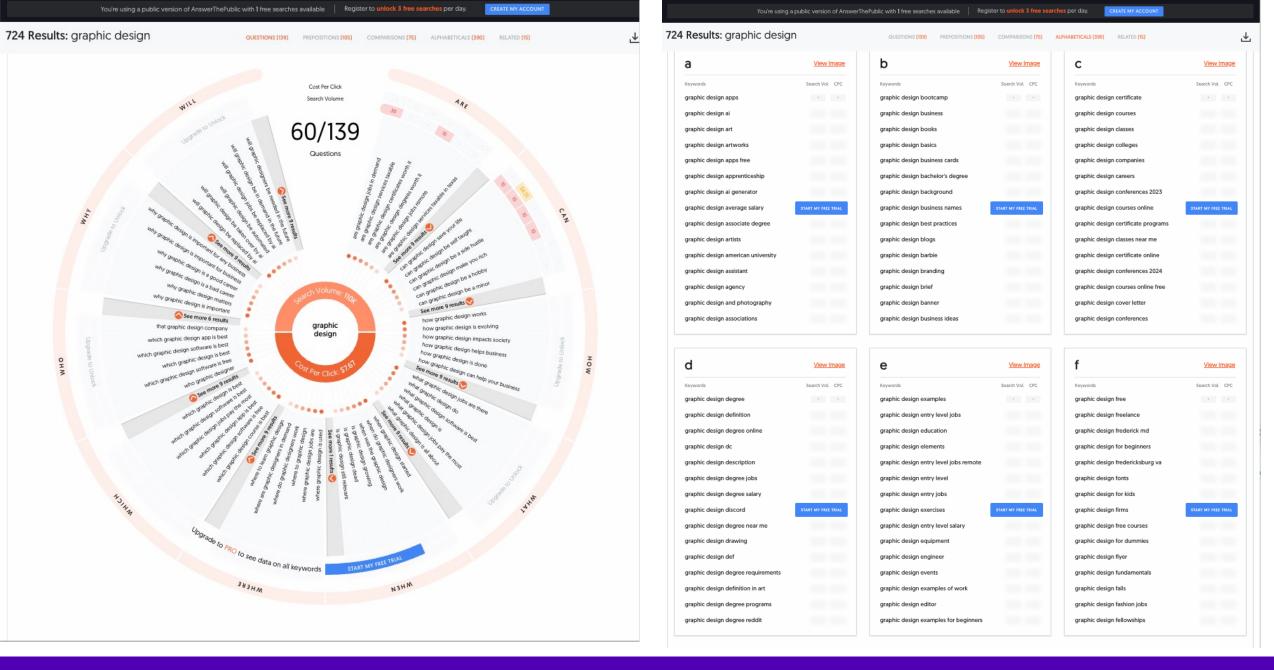


### Ubersuggest





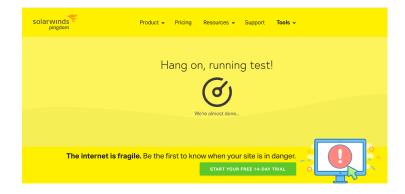
- Free option available
- Gives you volume & difficulty



### Check site speed tools

https://pagespeed.web.dev/

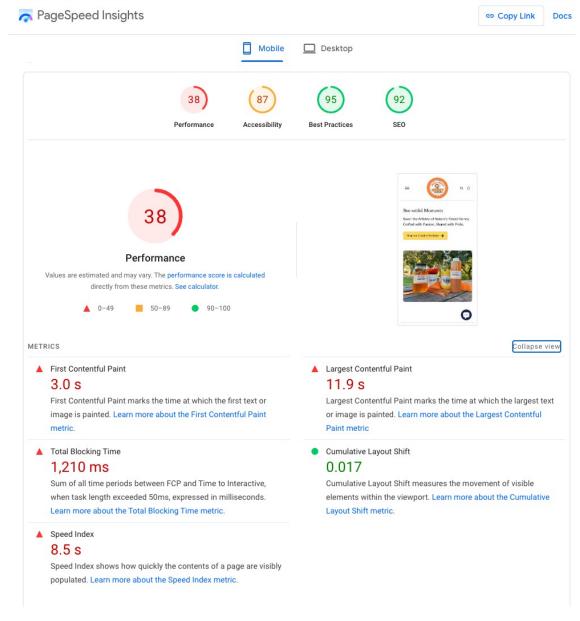
Free image size check tool <a href="https://tools.pingdom.com/free">https://tools.pingdom.com/free</a>



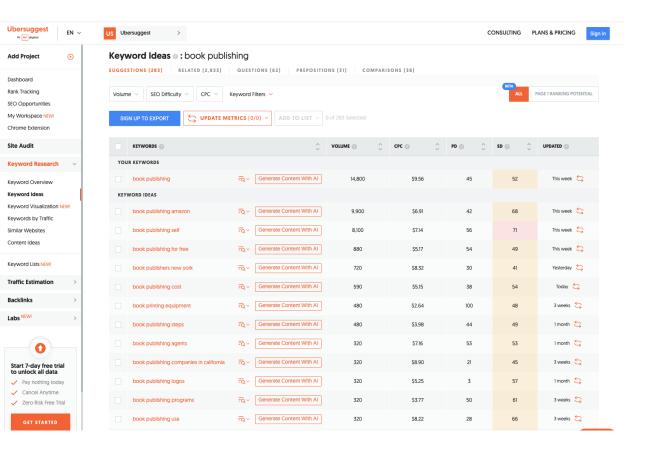
Large images are usually the main thing that slows down your site.

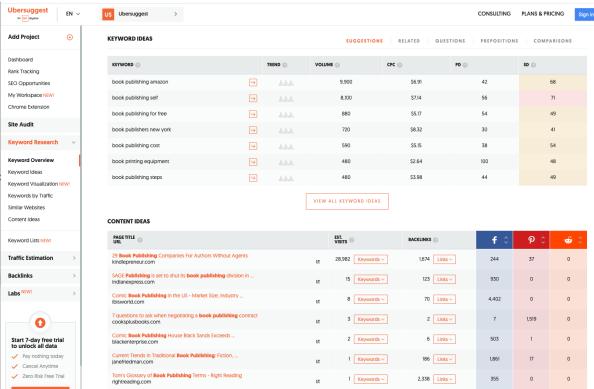
Javascript is often #2.

Give this to your web person. Anything glaring should be higher priority, but don't stress too much about it

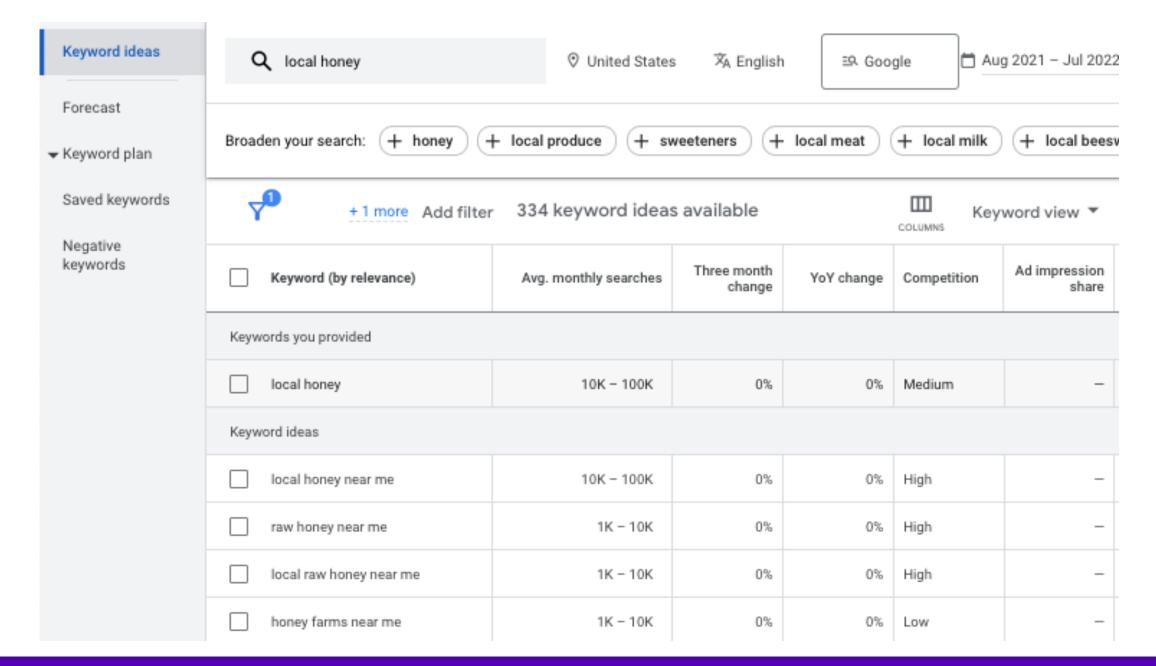


### Ubersuggest





- Free option available
- Gives you volume & difficulty
- Best to focus on low difficulty and medium volume



One more thing...

## AIO stats: (Al is scraping and using your website content)

#### How has the frequency of AIO appearance in search changed?

The latest research shows a slight decrease of 1.24% in Al Overview appearances compared to a previous study. In our earlier research, 8.71% of searches (8,718 keywords) triggered AlOs. This time, Al Overviews appeared in only 7.47% of searches (7,475 keywords).

#### How has the average text length of AIOs changed?

The average AIO text length dropped from 4,342 to 2,633 characters (almost a 40% decrease), while the average number of links after expanding AIOs rose by 31%. The average AIO word count is 397 words.

#### How has the distribution of AI Overviews changed across different niches?

The Relationships niche still dominates, jumping from 26.62% to 40.64% of keywords triggering AIOs.

The Food and Beverage niche holds steady, maintaining its second-place position with a slight decrease from 24.78% to 23.58%.

The Business and Technology niches have swapped places with the Business niche moving up to third (from 16.88% to 18.48%) and the Technology niche slipping to fourth (from 18.11% to 17.17%).

The Self-Care and Wellness niche is a new entrant to the top five (15.66%), replacing the Pets niche (1.04%).

The Fashion and Beauty, Pets, and Ecommerce and Retail niches saw a significant decline from 15.26%, 15.58%, and 12.18% to 0.24%, 1.04%, and 0.28%, respectively. Note that these three niches had the most keywords with commercial search intent, making this quite an interesting drop in the number of AIOs. It merits further analysis. *Niches that triggered less than 1% of AIOs have held steady onto their previous positions:* 

The Legal (0.64%), Healthcare (0.56%), Career and Jobs (0.32%), News and Politics (0.68%), Cars (0.24%), and Real Estate (0.14%) niches continue to have low AIO trigger rates.

The Travel niche has gained ground, moving from less than 1% to 1.32%.

#### Do long-tail queries with low search volume and low CPC still trigger the most AIOs?

Ten-word queries have seen a significant jump in their ability to trigger AIOs, from 19.10% previously to 32.02% now.

Low-volume keywords are still strong triggers for AlOs. Keywords with search volumes from 0 to 50 previously triggered AlOs 33.21% of the time. The trend has grown, as this keyword type currently triggers AlOs 38.06% of the time.

Lower CPC keywords are even more likely to trigger AIOs now. Previously, queries with CPC from \$0 to \$0.5 resulted in AIOs 53.65% of the time. They currently trigger AIOs 60.67% of the time.

#### How many sources do Al Overviews feature?

The most frequently occurring number of links before expanding AIOs is 1 link (same as the previous research), while the most frequently occurring number of links after expanding AI-generated answers is 9 links (4 links previously).

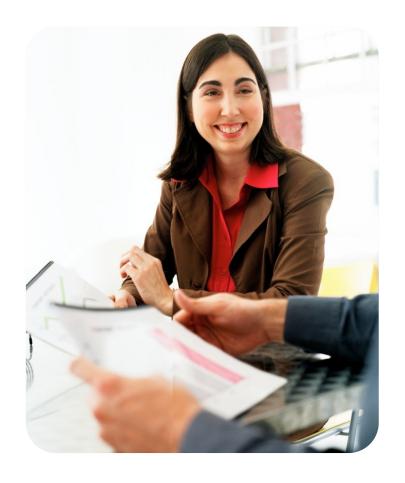
#### Do AI Overviews pull domains from the TOP 10 organic search results?

AIOs link to at least one domain from the top 10 organic search results at an occurrence rate of 93.67%.

#### What are the top-linked websites in AI Overviews?

Youtube (linked 1,346 times), Linkedin (linked 1,091 times), and Healthline (linked 1,091 times) are the top-linked websites in AIOs.

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workshop405@scorevolunteer.org

If you believe that we have helped you in any way, please write a review on Google. This will help other entrepreneurial organizations find us and receive benefits.

Google Review for SCORE Silicon Valley

